

PHD IN BUSINESS ADMINISTRATION



ENRICHING AND SPREADING KNOWLEDGE

The pioneering spirit



ESSEC Business School, The Pioneering Spirit

CREATED IN 1907, ESSEC BUSINESS SCHOOL IS AN ACADEMIC INSTITUTION OF EXCELLENCE WHICH THROUGHOUT ITS HISTORY HAS BEEN CHARACTERIZED BY ITS PIONEERING SPIRIT.



**International
Rankings**
Business Education
2015

#3
Master of Science
in Management

#6
Master in Finance

#12
Executive Education
Programs

In both full-time education and executive education, **ESSEC proposes a wide range of programs** to all those wanting to obtain an extraordinary learning experience, strengthen their talent, express their leadership and become truly high-level managers.

A centennial institution with a wide network of academic and corporate partners throughout the world, ESSEC has opted to focus its strategic development on three principles: **innovation, involvement and internationalization** which compose the three axes of the ESSEC 3i strategy that will be implemented from here until 2020.

An institution nourished by research and committed to an ambitious development of alliances with leading institutions, **ESSEC constantly strives to bring its students face to face with cutting-edge knowledge at the crossroads of discipline and to provide them with the latest technologies.**

Hallmarked by a profound humanistic tradition, ESSEC has succeeded not only in making the link between business and society a major subject of research, but it is also one of the fundamental components in the training of responsible managers. ESSEC thereby affirms **the necessity of putting innovation, knowledge and the creation of value at the service of the wider community.**

With students coming from 84 different countries, a largely international faculty body and a campus in the Asia-Pacific region since 2005, **ESSEC is both an international and multicultural institution.** This internationalization is strengthened by the building of a new, 6,500 m² campus in Singapore and the implementation of development projects in Africa and Latin America.

These three axes - innovation, involvement and internationalization - forge ESSEC's learning philosophy that is common to all its programs: **accompany our students throughout a learning journey aimed at opening them up to new, unthought-of opportunities.** Studying at ESSEC means creating your own path towards the future and joining a supportive community of 47,000 graduates worldwide!

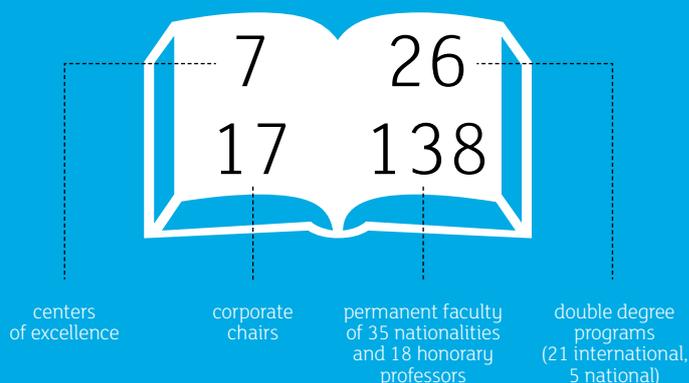
Welcome to ESSEC!



3
campuses in Cergy,
Paris-La-Défense
and Singapore.
Soon two campuses in
Morocco and Mauritius

2,000
degrees awarded each year,
including 1,600
at graduate level

176
partner
universities
in 46 countries



Message from the Dean



Since 1907, ESSEC Business School has been a pioneer in its commitment to meeting the challenges of an increasingly boundless, uncertain, and high-tech future. Today, that means offering students a unique learning experience: on the foundations of cutting-edge research, ESSEC blends academic study with practical experience while focusing on the importance of cross-cultural dialogue.

ESSEC gives its students the tools they will need to understand complexity, anticipate challenges, create value, and take the initiative in Europe, Asia, or wherever their careers may take them. Thanks to this skill set, ESSEC graduates embark on their careers prepared to lead and shape the strategic direction of some of the world's top firms and organizations.

Our PhD program follows along these same lines. Indeed, ESSEC is committed to research excellence: Our mission is to create and disseminate cutting-edge knowledge with economic and societal impact; our faculty body counts 138 professors, 35 nationalities, and publishes in some of the world's leading academic journals; and, we invest in tomorrow's promising young researchers thanks to the ESSEC PhD program, which welcomes students from around the world and supports them as they develop their academic careers.

By enrolling in the ESSEC PhD in Business Administration program, you're choosing to join a stimulating intellectual environment, the ideal arena within which to create your own cutting-edge research. Through this program, you'll prepare yourself for a fulfilling academic career at some of the world's best universities and business schools.

Does the ESSEC pioneering spirit inspire you?

Enroll in the ESSEC PhD in Business administration.

Jean-Michel BLANQUER

Dean and president,
ESSEC Business School



28% — 84 + 100
international students — nationalities represented — student organizations

+ 700
partner companies in education and recruitment



Message from the Dean of the PhD Program



Anca METIU
Professor of
Management,
Associate Dean of
the PhD Program

ESSEC Business School belongs to a select group of European institutions delivering a PhD degree that meets the highest international standards. Our faculty is deeply committed to the training of future research and professors who will then work in the field of business and management education.

The ESSEC PhD Program targets and breeds excellence at every stage of the PhD journey. You will be part of a select group of able and motivated students from across the world, coming from a variety of disciplinary backgrounds. The 70 students currently enrolled come from 23 countries. As an entering PhD student, you immediately become part of a vibrant intellectual community. You will be mentored closely by several of our distinguished faculty. You will work on research projects with your advisors, develop your knowledge of your chosen field, and hone your research skills. At the same time, you will follow a rigorous theoretical and methodological training. Over time, you will define and execute a dissertation study that will make a significant contribution to knowledge and to practice. By the time you will be writing your dissertation you will have become an expert in a particular area, a scholar able to function and reinvent yourself in the complex academic world of tomorrow, an educator ready to impart knowledge with your own students.

During the time in the PhD Program you will also become an active member of the ESSEC as well as the global research community. You will participate in international conferences and workshops where you will present and refine your work with the input of leading experts in your field. You will be encouraged to be an exchange visitor in some of our partner schools, to further your knowledge and your connections to the broader scholarly community.

ESSEC is particularly well-equipped to accompany you in this life-transforming journey. We are a leading global business school (ranked #3 for its MiM Program by the Financial Times) boasting a top-level and highly international faculty. Furthermore, the ESSEC PhD Program has fostered a research community that is both highly active internally and broadly open through a dense web of international networks. Therefore, as a PhD student, you can take advantage from our double location (France and Singapore), you can spend time in Stanford University through our special collaboration with that University and you can leverage our dense international network of outstanding partner institutions in Europe, Asia and the Americas. While you will be working closely with your advisors, you will have ample opportunities to engage in exchanges and collaborations with other members of the faculty, with your colleagues, with visiting professors and research seminar speakers. In France, the ESSEC PhD Program is a partner to the joint Doctoral School of ESSEC - University of Cergy-Pontoise. This allows our students to leverage from a broader pool of resources. It also means that our graduating students are eligible for two diplomas at the same time – an ESSEC PhD and a Doctorat ESSEC (French standard). Finally, the ESSEC PhD Program offers full-tuition scholarships as well as a tax-free stipend to cover living expenses so that when you enter our program, you can focus entirely on your research.

Alumni of the program now work as research professors in leading business schools and universities around the world, while others have taken positions in research organizations. According to the AACSB, we are facing a global chronic shortage of doctorally qualified business school faculty. Hence your dedication and motivation will be rewarded by very attractive career prospects. The ESSEC PhD Program offers entrance into an exciting and fulfilling international academic career.

PhD Program Philosophy

We believe that quality research in business administration and economics demands a wide-ranging perspective and understanding. Only this kind of broad-based knowledge can nurture truly innovative approaches and original views in tackling the complex issues of modern business and society.

The curriculum thus starts with an intensive period of interdisciplinary training. This is followed by rigorous research training for the chosen field of specialization. The goal is to prepare students not only to master methodologies, but also to advance knowledge and play an active role in the international academic communities.

Fostering openness to the European and International environment, both academic and economic, is also an important goal. Research conducted within the framework of the Ph.D. Program is related to issues of current concern in modern management, business, and economic administration.

Research is both theoretical and empirical, acknowledging the importance of both scientific rigor and the reality of the environment.

Students have the opportunity to meet their colleagues and professors from a variety of other institutions, either directly or at specialized academic colloquia and conferences, so they can develop direct experience of the issues shaping the debates in the scientific community.





ESSEC PhD Program at a glance

2016: **10 years Birthday** of the PhD Program in its current format, fully taught in English.

Degrees granted: PhD (international format) and Doctorat (Accredited by the French Ministry of Higher Education and Research).

Nested in the Nautile building (Academic affairs) with close interaction with Departments and Faculty.

Four years program that can be totally funded by ESSEC. Conferences and international internships financed by the program. Specific support for PhD students is offered by ESSEC Research Center, ESSEC Learning Center and IT services.

Preparation for the job market with individual coaching.

Around

70

PhD students

24

nationalities

87%

internationals

Various academic
backgrounds over

6

concentrations



Organization of the PhD Program

The Program is a full-time program in English and meets the highest international standards. Six concentrations are offered: "Accounting and Auditing", "Economics", "Finance", "Management", "Marketing", "Operation Management and Decision Sciences". Before starting their dissertation work, students must follow a two-year program of courses and seminars that ends with Preliminary Examinations and a Dissertation Proposal.

Overview of the Program

- General Requirement Courses
- Specialized Courses and Seminars for the chosen concentration
- Preliminary Examinations (end of second year)
- Dissertation Proposal (beginning of third year)
- Dissertation Defense (expected by the end of fourth year)

The General Requirement Courses give students an overview of the different fields of business administration.

The specialized courses and seminars in the concentrations focus on methodological issues and advanced research tools in the specific fields. They also examine theoretical developments in each field.

Success in the Preliminary Examinations in the chosen field is rewarded by the MS BAR. It is a prerequisite to enter the candidacy and dissertation phases. These phases start with the Dissertation Proposal. Finally, the Dissertation Defense takes place following authorization by the Dean of the PhD Program after advices from two outside referees.

Dissertation Supervision

Doctoral students work with one ESSEC professor who guides and directs their research. They benefit from rigorous supervision, the support of a dissertation committee, a diversified and international faculty, contacts with professors from European and North American universities, library research facilities and first-rate computer services. In addition, PhD students in the dissertation preparation stage are required to submit regular reports in the "Student Research Seminar" twice a year.

Dissertation Defense

The dissertation defense takes place when the dissertation advisor informs the Dean of the PhD Program that the objective of the research work has been achieved. The dissertation advisor, with student approval, suggests the members for the panel of examiners. Time of the dissertation defense is posted publicly and members of the public can attend. After this public examination, the panel recommends whether or not the PhD Degree should be awarded.

The Degrees

The degrees awarded are the "Mastère Spécialisé in Business Administration Research" and the "PhD in Business Administration" of ESSEC Business School. Students can also enrol in the joint doctoral school with UCP (University of Cergy-Pontoise) and receive a "Doctorat en Sciences de Gestion" de l'ESSEC Business School" or a "Doctorat en Sciences Economiques" de l'université de Cergy-Pontoise".



Six Concentrations

Accounting and Auditing

In this concentration, students can specialize in one of the following subfields:

- Empirical Financial Accounting
- International Financial Reporting
- Auditing
- Financial Statement Analysis
- Organizational and Social Aspects of Accounting

Economics

In this concentration, students can specialize in one of the following subfields:

- Industrial Organization
- International Economics (micro or macro)
- Public Economics

Finance

In this concentration, students can specialize in one of the following subfields:

- Asset pricing and investments
- Corporate Finance
- Financial Econometrics
- Market Microstructure
- Risk Management

Management

In this concentration, students can specialize in one of the following subfields:

- Strategy
- Organizational Behavior
- Human Resources Management
- Management Control
- Management Information Systems

Marketing

In this concentration, students can specialize in one of the following subfields:

- Behavioral track
- Modeling track

Operations Management and Decision Sciences

In this concentration, students can specialize in one of the following subfields:

- Risk and Data Analysis
- Operations Research
- Operations Management



“As an American, I have often been asked why I completed a PhD in France. People often do not have time to listen to all of the reasons why the ESSEC PhD Program was absolutely the best choice I could have made for myself! Modeled after a “North-American style” PhD program, the ESSEC program was everything I could have hoped for in terms of matching the rigor and quality of U.S. institutions set within an environment of cultural and intellectual diversity that is present in few places. This combination highly prepares future scholars to reach their objectives working in top institutions worldwide. That, and the care that the AA concentration put into sharing the knowledge and resources needed to ensure their student’s success, means you really can’t go wrong with this program.”

Lisa Baudot (PhD14), Assistant Professor, Kenneth G. Dixon School of Accounting, University of Central Florida.

General Requirement Courses and Seminars*

These courses/seminars give an interdisciplinary perspective on the business administration field. They allow students to cover a broad range of epistemologies and research methodologies, providing them with the main tools common to all business research disciplines. All students must take and pass examinations in the subjects covered by these courses/seminars.

From the end of August to the end of September of year 1, students must follow five intensive courses in:

- Finance
- Marketing
- Accounting and Control
- Strategic Management
- Information Systems

(Students demonstrating a good background in these fields may be exempted from some of these courses. Exemptions are granted only by the Dean of the PhD Program after recommendation by the course professor).

The first quarter of year 1:

- Microeconomics for Business Research
- Applied Statistics
- Sociological and Psychological Pillars of Management

The first quarter of year 2:

- Epistemology and Philosophy of Science

In addition to these courses/seminars, students must also attend:

- The Student Research Seminar:
 - Year 1: only when their own field is concerned
 - Year 2: all sessions of their concentration + the sessions of the concentration of their choice and present once
 - Year 3 and 4: all sessions of their concentration and present once
- Professional Development Workshops
- Writing Skills Seminars

Students must also participate in Department Seminars (research presentations by ESSEC professors or by invited professors from the international academic world).

** For all concentrations.*

Students in the Economics and Finance concentrations have special General Requirements courses.





The Accounting and Auditing Concentration

Basic Philosophy

The ESSEC PhD program in accounting and auditing is devoted to training doctoral candidates to conduct research at the highest level on questions dealing with the role of accounting and auditing. It is broadly based and offers interdisciplinary training in order to apply basic knowledge from various fields of business studies to address a variety of accounting and auditing issues.

Research in accounting and auditing attempts to address a large spectrum of questions including: - the impact of accounting information of financial market participants and other users, - the problems of information asymmetries among managers and users and the effects of managerial discretion, - the structure of incentive and monitoring systems, - the difficulties in reporting on increasingly complex financial transactions and instruments and their valuation effects, - the convergence of national financial reporting systems towards an international standard of reference and its impact on capital markets, - the role of auditing and the economic effects of regulation of accounting information.

Courses and seminars cover three components

- General Requirements (see above)
- Advanced Courses and Seminars
- Advanced Courses and Seminars in accounting and auditing

Advanced courses/Seminars

- Econometrics
- Decision Theory
- Game Theory
- Psychological and Sociological Pillars of Management
- Quantitative Research Methods in Management 1
- Quantitative Research Methods in Management 2
- Qualitative Research Methods in Management 1
- Qualitative Research Methods in Management 2

Advanced courses/ Seminars in accounting and auditing

- Accounting Theory
- Corporate Finance and Governance
- Empirical Research in Financial Accounting
- Readings on contemporary accounting and auditing research*
- Auditing and Regulation

Elective courses

- Three electives to be taken among ESSEC PhD courses





The Economics Concentration

Basic Philosophy

The Economics concentration of the PhD Program provides doctoral students with a solid grounding in economic theory, as well as the analytical and statistical tools needed to conduct high-quality theoretical and empirical research. This program is run jointly with the Economic department at the University of Cergy-Pontoise, one of the leading French universities in Economics. It aims to develop multiple skills, notably the mastering of the concepts of economic theory and analysis; the methodology of model building at the highest scientific level ; and data analysis using advanced econometric methods and tools.

Courses and seminars cover three components:

- General Requirement Courses and Preliminary Course/Seminars
- Advanced Courses and Seminars
- Subfield Electives

** Another asset of the program: PhD students will obtain a Master in Research awarded jointly by ESSEC Business School and the University of Cergy-Pontoise (UCP) after successful completion of the first year of studies in our Ph.D. Program.*

Subfields

In this concentration, students can specialize in any of the following main areas:

- Industrial Organization
- International Economics (with micro or macro emphasis)
- Public Economics.



“Studying for a PhD at ESSEC gives me an outstanding opportunity to discover research frontiers in economics. Besides, I have found the program very well structured and diversified providing a challenging, unique and rewarding experience for aspiring scholars.”

Hossein Ehtesham Nia, PhD student in Economics.



Overview of the Program

Compulsory courses across subfields:

Preliminary courses

- Mathematics for Economics
- Introduction to Microeconomics

Advanced courses/seminars (first quarter of Year 1)

- Microeconomics
- Macroeconomics
- Econometrics
- Applied Statistics

Advanced courses/seminars (Year 1 and 2)

- Advanced Microeconomics
- Advanced Macroeconomics
- Game Theory
- Micro-Econometrics
- Time Series Analysis
- Research Seminar 1 : Professors Seminar
- Research Seminar 2 : Student Seminar
- Reading Seminars on Specialized Subjects

Compulsory courses in each subfield:

Industrial Organization

- Industrial Organization
- Empirical Industrial Organization

International Economics (microeconomics or macroeconomics)

- International Finance
- International Trade

Public Economics

- Public Economics
- Labor Economics

Electives

For each subfield of specialization, students chose five electives from the following:

- Compulsory courses from other specializations
- Economics of Information
- Corporate Governance
- Numerical Methods
- Monetary Economics
- Environmental Economics
- Economics of Education
- Health Economics
- Financial Economics

Faculty

The ESSEC Economics department is affiliated with THEMA (Center for Research in Applied Economics). THEMA is one of the best research centers in economics from the French National Center of Scientific Research (CNRS) and it is based in Cergy-Pontoise, between the University of Cergy-Pontoise and ESSEC.

The ESSEC Economics faculty regularly publishes articles in the highest-level international academic reviews as well as books, chapters and economic reports (a total of 150 publications between 2008 and 2013). ESSEC professors work in different areas: applied microeconomics; industrial organisation; game theory; monetary economics; macroeconomics ; international trade and finance ; international institutional economics ; and health economics. ESSEC professors are connected with the academic community by doing research with colleagues from all over the world, regularly participating in academic conferences and being board members of international journals.





The Finance Concentration

Basic philosophy

The PhD program in finance aims to train innovative scholars, able to produce top-quality research in finance. To achieve this objective, students need to develop deep understanding of contemporaneous finance and related fields, demonstrated through the successful completion of required courses and a comprehensive exam. Further, they need to show their skills in producing original research through a secondyear paper and a dissertation. Students are required to participate in the academic activities of the finance department (seminar, brownbag, conferences) and they will have the possibility to cooperate with the faculty both at the Paris and the Singapore campuses.



“Doing a PhD is a rich and challenging experience for me. There have been ups and downs on the road, but the faculty members are always willing to extend their help. Also, as an international student, I love the cultural diversity at ESSEC.”

Runqing Wan, PhD student in Finance.



Courses and seminars

Preliminary courses

Financial Theory
Introduction to Microeconomics
Mathematics for Economics

General requirements

Macroeconomics
Microeconomics

Advanced courses and seminars – year 1

Asset Pricing 1
Asset Pricing 2
Corporate Finance 1: Theory
Econometrics
Advanced Econometrics
Microeconometrics
Game Theory

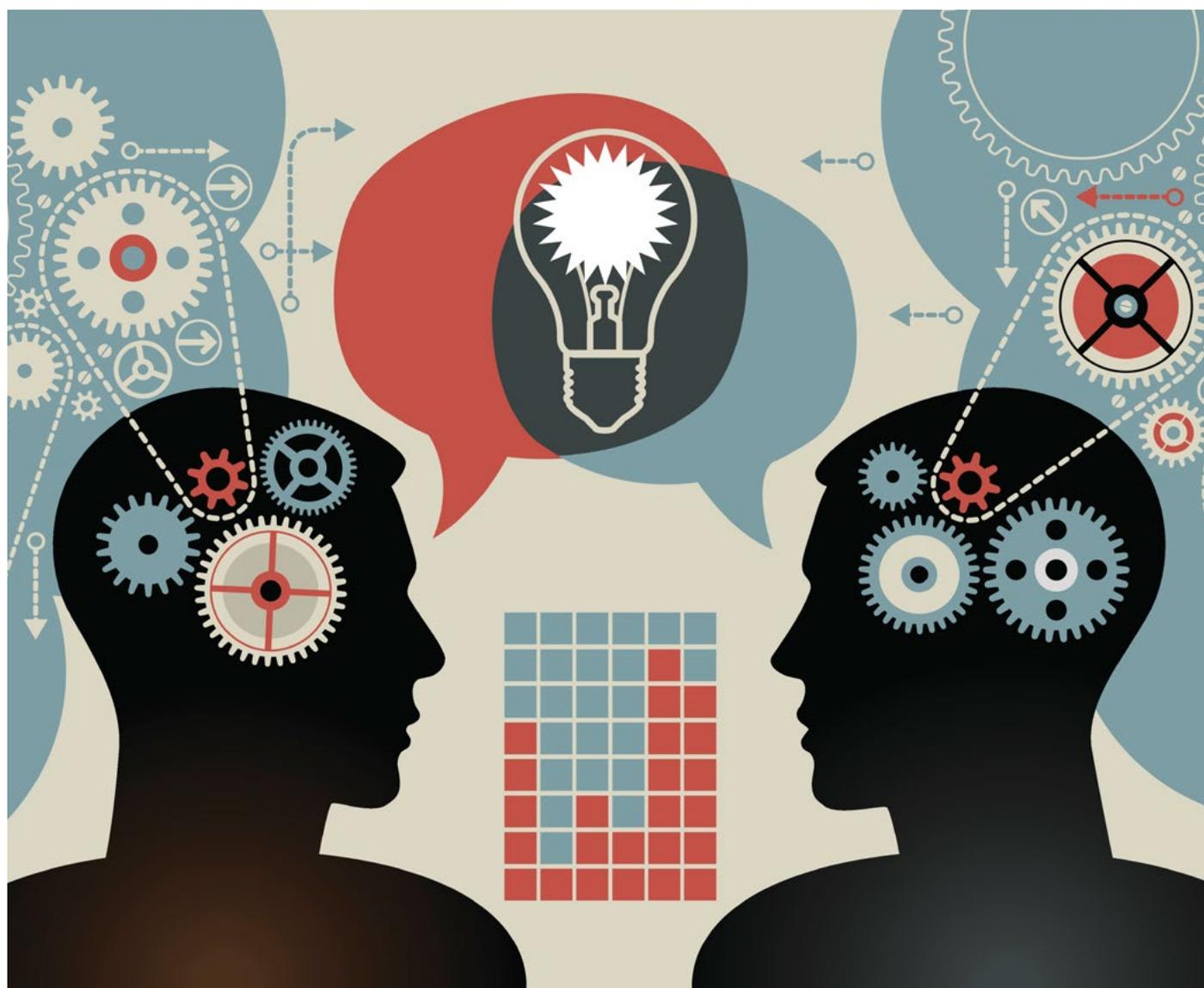
Advanced courses and seminars – year 2

Asset Pricing 3
Corporate Finance 2: Empirics
Microstructure of Financial Markets
Time Series Analysis
MATLAB for statistics and econometrics
Advanced Microeconomics

Research seminars of the Finance department
Brownbags of the Finance department

Electives – 2 among

Behavioral Finance
Corporate Finance and Governance
Introduction to Decision Theory
Quantitative Risk Management





The Management Concentration

Basic Philosophy

The ESSEC PhD program in Management provides comprehensive coverage of an extremely broad range of human and strategic issues, relating them to major contemporary questions of sustainable organizational performance.

Grounded in the research traditions of the fundamental disciplines of Economics, Philosophy, Psychology and Sociology, the program proposes in-depth specialization in one of the following subfields: Organizational Theory and Behavior, Strategy, Human Resource Management, Information Systems, Management Control.

The PhD Program in Management provides an all-round education covering both methodological and theoretical debates – familiarity with the full range of qualitative and quantitative techniques is coupled with extensive analysis of the major intellectual paradigms in the social sciences.



“As I joined the ESSEC PhD program, I was inspired by the great diversity of backgrounds and personalities that I found both among faculty members and fellow PhDs. This diversity broadened my horizon, enriched my thinking and made me a more confident aspiring scholar.”

Caecilia Drujon D’Astros, PhD student in Management Control.



Advanced courses/ seminars

(For all students of the Management concentration)

Fundamentals of Management

- Classics of the Social Sciences
- Classics of Administration and Management Theory
- Contemporary Management Theory

Qualitative Research Methods in Management

- Approaches
- Modes of Analysis and Techniques

Quantitative Research Methods in Management

- Methodology and Design
- Multivariate Analysis

Econometrics

Electives (Seven electives to be taken among ESSEC PhD courses)

Subfields Human Resources Management

Organization Behavior/Human Resources Management:

International management, institutions and regulations
Human resources strategies and organizational performance
Identity processes in individuals, groups and organizations
Organizational change and learning
Business history, ethics and organizational governance
Network analysis.

Strategy:

Corporate and business strategy
Strategic management processes
Entrepreneurship
Game theory
Industrial organization and economics

Management Control:

Types of control and performance management systems
Planning, budgeting, information systems and learning
Management accounting change and innovation
Social and psychological approaches in management accounting research

Information Systems:

Modeling, designing, developing and evaluating IT applications
Knowledge management
Data warehousing and decision support
Information systems in the organizational context
Social studies of information system





The Marketing Concentration

Basic Philosophy

The ESSEC PhD program in Marketing is devoted to training doctoral candidates to conduct rigorous and impactful research. The program accommodates candidates with both quantitative and qualitative orientations, and provides them with the tools, concepts, and theories that are necessary for an academic career in marketing. A key objective of the program is to nurture the students' scholarly interests within a collegial environment and encourage interactions and exchanges with the faculty and other PhD students.

The Marketing Department comprises world-renowned scholars who have demonstrated excellence in research. The faculty regularly publishes in the most highly regarded marketing journals such as *Journal of Marketing*, *Journal of Marketing Research*, *Marketing Science*, *Journal of Consumer Research*, and *Management Science*.

The PhD students actively participate in conferences and research seminars organized by the department. To support and nurture students' research interests, a wide range of statistical software, specialized research databases, and access to both the student subject pool and state-of-the-art ESSEC Experimental Research Lab are provided to the students in the program.

The program offers an in-depth specialization in one of the following sub-fields:
Consumer Behavior and Marketing Models.



"The PhD program at ESSEC is both a challenging and an exciting prospect. As an aspiring scholar, I have gained a unique perspective on business through rigorous coursework and close research collaboration with renowned faculty."

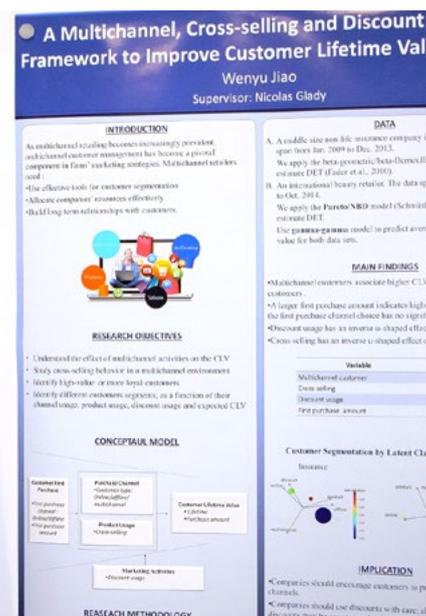
**Alina Ferencu (PhD 14),
Assistant Professor, Department of Marketing
Management, Rotterdam School of Management,
Erasmus University, Rotterdam.**



Overview of the program

- Fundamentals of Marketing Research
- Consumer Behavior
- Marketing Strategy
- Qualitative Research Methods in Marketing
- Multivariate Statistics in Marketing
- Structural Equation Modeling 1
- Structural Equation Modeling 2
- Experimental Methods
- Reading Seminar in Marketing 1
- Reading Seminar in Marketing 2
- Marketing Models 1
- Econometrics

Electives (4 to be taken over a two-year period)





The Operations Management and Decision Sciences Concentration

Basic Philosophy

OMDS is an interdisciplinary concentration that is intended for scholars interested in academic careers requiring advanced knowledge of complex tools in the management sciences. The common interest of all the faculty involved in this program is the development and use of quantitative tools for the advancement of research in economics and management.

The concentration is organized in a flexible way: In the first year, it provides students with a structured education in quantitative research methods in Operations Management, Decision Science and Statistics. Thus, the concentration focuses on theoretical, empirical and methodological research of managerial decisions that drive all disciplines interested in the process of formulating, evaluating and executing high quality decision-making. In the second year, students can specialize in a field of their interest with applications in a range of business areas, including Accounting, Actuarial Science, Economics, Finance, Information Systems, International Business, Logistics, Management, Marketing, Operations, Production and the Supply Chain.



Subfields

The fields that students can specialize in belong to different departments and research centers.

Operations Management not only concerns the traditional creation, production, and delivery of products and services, but it takes a broader view that comprises several areas such as supply chain management, logistics, purchasing management, project management, and new product development. All these fields have a strong operational focus and a potential impact on the successful management of operations.

This subfield is hosted by the *OMOR* cluster and the *OM* department.

Recent research interests of our faculty include:

- Environmental management and monitoring.
- Humanitarian logistics and relief operations.
- Supply Chain Management and coordination.

Operations Research concerns both the application of quantitative methods to optimally solve managerial problems and the successful development of decision making. Our faculty performs research on the development of new methods and applications in Operations and Supply Chain management.

This subfield is hosted by the *OMOR* cluster comprising elements of the *IDS* and *OM* departments.

Recent research interests of our faculty include:

- Advanced Decision Theory.
- Continuous-time Dynamic Games.
- Optimal control Theory.
- Robust optimization using choice models (applications to Healthcare and Housing).

Statistics & Decision Sciences combine economic, mathematical and computer tools to solve business problems. The approach may involve e.g. model building, analysis of big data, empirical testing of theories, risk management, econometrics and forecasting.

This subfield is hosted by the *IDS* department and the *CREAR* research center.

Recent research interests of our faculty include:

- Agent based models of learning.
- Assessment of Climate Change.
- Extreme Value Theory.
- Multivariate Statistics.
- Predictive Path Modeling.
- Risk analysis & Risk Management.





Conferences

Conferences

Fostering openness to the international environment, both academic and economic, is an important objective of our PhD Students. They meet students from other institutions, as well as professors from a variety of international backgrounds, either directly or through specialized academic colloquia or conferences, during which they regularly present their research, in order to become familiar with in vivo work currently being done by the scientific community.

Our students, with the financial support of the program, made presentations at many conferences such as:

- AOM
- AMA
- EGOS
- MSOM
- AFC Annual Congress
- EAA Annual Congress
- EMAC
- EFMA
- INFORMS
- SCANCOR
- POMS Annual Conference
- European Conference on Operational Research EURO



"I never had a true pre-disposition towards academia until I joined the Ph.D. programme. It was only at ESSEC that I discovered how privileged we are in this profession: we benefit from intellectual stimulation, opportunities to solve problems and access to a very elite and tight-knit community. I learned all these things at ESSEC from an exceptional group of faculty, students and staff, a group passionate about and engaged in the work that they do. Such passion is infectious; I'm sincerely grateful for a wonderful five years that has set the foundation for the rest of my career."

**Joel Bothello (PhD14),
Assistant Professor, The John Molson
School of Business, Concordia University,
Montréal.**

Overseas internships

Apart from participating to international conferences, students are encouraged to spend time (from 3 to 6 months) in top overseas institutions. Some of them went to:

- Cardiff University, UK
- NHH Norwegian School of Economics, Norway
- INSEAD, Singapore
- University of Virginia, USA
- University of Stanford, USA
- University of Iowa, USA
- University of Florida, USA
- University of Alberta, Canada
- Houston University, USA
- University of Toronto, Rottman School of Mgt, Canada
- University of South Carolina, USA
- Penn State University, USA
- Tilburg School of Economics and Management, The Netherlands
- NUS, Singapore
- Concordia University, Canada
- Francfort University, Germany

Applications and Admissions

Admission Requirements and how to apply

Candidates need to possess the ability to engage in high-quality research and show a real vocation for teaching. They must also demonstrate a solid educational background.

Applicants should have an outstanding (four-year) Bachelor's degree (BA, BSc or equivalent) or higher qualification (a Master's degree would be an asset). French students can apply with four or more years of post-secondary studies ("Bac+4"). European students with a Master's in Research (MRes) are also welcome to apply – successful applicants would gain exemption from certain courses/seminars and depending on their background, would follow a sequence of courses/seminars covering approximately one year instead of two.

The program is open to top students from Business and Economics schools, but also from fields such as Engineering, Hard Sciences, Psychology, Sociology, Philosophy, etc.

Deadlines

Applicants should normally apply before:

- 1st session: January 15
- 2nd session: May 15

Tuition Fees

The tuition fees for the PhD program amount to 10,000 euros per year the first two years. For students from the European Union, reduced tuition fees of 5,000 euros per year apply. After the first two years, tuition fees for students in residence amount to 2,400 euros per year; an exceptional waiver of half this amount applies for periods of non-residence.

Application Procedure

The application materials include:

- The application form indicating university degrees and grades.
- Three letters of recommendation from faculty or research scholars.
- GMAT (Graduate Management Admission Test) or GRE (Graduate Record Examination) scores. These tests are administrated by the ETS (Educational Testing Services, Princeton, USA) and can be taken at various places around the world. The ETS code center for the ESSEC Ph.D. Program is X 6R-91-50 (GMAT) and 0839 (GRE). Information about GMAT and GRE can be found on www.gmat.com and www.gre.com
- As the program is in English, applicants whose native language is not English are required to take the TOEFL (Test of English as a Foreign Language). The TOEFL code for the Ph.D. program is 0045. Information about TOEFL can be found on www.toefl.com
- The application pack can be downloaded from www.essec.edu/business-school-paris-program/doctoral-program/phd or requested from the Ph.D. Program at ESSEC Business School (see back page for address).
- Application fees: none.

Financial Aid

Doctoral students may be eligible for financial aid according to need and merit:

- Tuition fees waiver.
- Tuition fees waiver with a living allowance (19,500 euros - non taxable - for a full year of study). These financial aids are available during the four years of study. They are conditional upon students' progress and performance, and are reviewed annually.
- External aid (e.g. French Government scholarships for foreigners, foreign government scholarships, CIFRE agreements).
- Bank loans.



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ESSEC | CPE Registration number 200511927D
Period of registration: 30 June 2011 - 29 June 2017

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